Dr. Eleanor Laudicina, Chairperson  
Search Committee for MPA Program  
Dept. of Political Science  
Kean College of New Jersey  
Morris Ave.  
Onion, N. J.  07083  

Dear Dr. Laudicina:  
The purpose of this letter is to apply for the vacancy in your department.  
I have tenured status at Avila and will be eligible for promotion to associate professor at the beginning of the 1982-83 academic year. I have taught on a full-time basis for the last six years.  
Although I have taught courses in most areas of PA, my specialization interests are in Public Finance, Research Methods and Management Science. My graduate teachings have all been in these areas.  
During my tenure at Avila, I have spent a considerable amount of time in program development and teaching at the expense of my research interests. Despite having tenure, I feel it is crucial at this stage of my career to pay more attention to research and professional development.  
I am looking forward to hearing from you. Please let me know if you need additional information.  

Sincerely,  

Dawood Y. Farahi  
Assistant Professor  

DYF:dl  
Enclosures
DAWOOD Y. FARAH
504 WEST 101 TERRACE
KANSAS CITY, MISSOURI 64145

Born: 2 December, 1948.

Educational Background:


1971-1972 Military Service

1972-1974 U. of Kansas, M.A. (Honors, 1974), in Political Science

1979 Ph.D., Political Science (Honors) University of Kansas

Areas: Public Finance & Budgeting, Management Science, Org. theory & behavior

Awards and Academic Activities:

1972-1974 Fulbright-Hays Scholarship

1975 Graduate Honors Fellowship (K.U.)
Head Assistant Instructor at U. of Kansas
Member of the University Commission on Teaching Quality
Member of the Curricula Review Committee
Chairman of Social Sciences Panel of the 12th Central Slavic Conference

1976 Departmental Graduate Honors

1976 To Present Assistant Professor and Coordinator of Political Science and P.A. Programs at Avila College, 11901 Wornall Road, Kansas City, Missouri 64145

Teaching Experiences:

Even though I have taught several introductory courses in P.A. and P.S. at the University of Missouri, the University of Kansas, and Avila College, most of the upper division courses that I have conducted have been in Methodology, Public Finance and Budgeting and Decision-Making and Management Science.

A. Methodology

Fundamentals of Administrative Research (3)

This is a first year graduate and advanced undergraduate course in Avila's Public Administration Program (taught 3 times)
Memberships:

- American Political Science Association
- American Society of Public Administration
- Pi Sigma Alpha
- Operations Research Society of America
- SAM

Research and Publications:

Area of specialized research interest: Decision Making & Fiscal Policy Analysis.

Patterns of Administrative Efficiency, accepted for publication in Administration and Society.

Process Management: An integrated approach to program development, implementation and review. Presented to the Tenth Annual Meeting of the Association of Developmental Scientists.

Shadow Pricing As A Decision-Making Tool, submitted for publication to Management Science.

In search of a publisher for a manuscript of an introductory text on organizational decision-making.

Budget Control and Fiscal Policy, submitted for publication to Administrative Sciences Quarterly.

Pricing Behavior of Third Sector Organization, research in progress on how prices are set in quasi-public organizations, that is, that sector of regulated industry which has a revenue base independent of its performance.

Writing samples and references are available on request.

Consultation Activities:

- Fontbonne College: Reorganization of Business and Public Administration Department, 1977.
- Johnson County, Kansas: Reorganization of the County Administration and streamlining of Data-Processing section, 1980.
- American Professional Consultants: Principal consultant in charge of computer utilization in small businesses and public research sections, 1980 - present.
**UNION, NEW JERSEY**

**APPLICATION AND QUALIFICATION FORM**

*Kean College of New Jersey is an Equal Opportunity Employer*

<table>
<thead>
<tr>
<th>Farahi</th>
<th>Dawood</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>LAST NAME</td>
<td>FIRST NAME</td>
<td>INITIAL</td>
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</tbody>
</table>

**Address**

104 West 101 Street Terrace  
Kansas City, MO 64114

**Telephone Number**  (816) 941-0143  
Veteran: Yes  No  

**Prior New Jersey State Service**

Yes  No

**Title**

Associate Professor  
Department: Political Science (MPA)

**Criminal Convictions**

Yes  No

**Social Security Number**

493-66-1746

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**EDUCATIONAL BACKGROUND**

<table>
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<tr>
<th>INSTITUTION</th>
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<th>DATES OF ATTENDANCE</th>
<th>EARNED DEGREE</th>
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<tr>
<td>University of Kansas</td>
<td>Kansas</td>
<td>1974-1980</td>
<td>Ph.D. (Honors)</td>
<td>Political Science</td>
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<tr>
<td>University of Kansas</td>
<td>Kansas</td>
<td>1972-1974</td>
<td>M.A. (Honors)</td>
<td>Political Science</td>
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<tr>
<td>Kabul University in France</td>
<td>France</td>
<td>1968-1971</td>
<td>B.A. (Honors)</td>
<td>Political Economy</td>
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**Total Semester hours earned past highest degree**

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**PROFESSIONAL EXPERIENCE**

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<th>NATURE OF POSITION</th>
<th>DATES</th>
<th>ANNUAL SAL.</th>
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<tr>
<td>University of Kansas</td>
<td>Kansas</td>
<td>Asst. Instructor</td>
<td>1973-75</td>
<td>$4,800</td>
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<tr>
<td>Avila College</td>
<td>K.C., MO</td>
<td>Asst. Professor</td>
<td>1975-76</td>
<td>16,500</td>
</tr>
<tr>
<td>University of Kansas</td>
<td>Kansas</td>
<td>Adjunct Asst. Prof.</td>
<td>Summer '76</td>
<td>3,200</td>
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<tr>
<td>Avila College</td>
<td>K.C., MO</td>
<td>Asst. Prof &amp; Program</td>
<td>Coordinator of PA &amp; Political Science 1976-83</td>
<td>27,300</td>
</tr>
<tr>
<td>American Professional Consultants</td>
<td></td>
<td>Principal Consultant</td>
<td>1981-present</td>
<td>6-8,000</td>
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(Please see vita for details)

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**PUBLICATIONS AND RESEARCH**


1982  Strategic Management: A Decision-Making...accepted by Franklin Watts.

1981  Computer Purchase, Utilization & Management, APC Publication

1981  Patterns of Admin. Efficiency, accepted by ASQ

(See vita for details)
HONORS

Academic Award for Achievement 1971
Fulbright-Hays Scholarship 1972-4
1976 First Graduate Student Nominee for HOPE award
1976 Departmental Graduate Honors
1977 Morris Abrams Award

PROFESSIONAL ORGANIZATIONS

American Political Science Association
American Society for Public Administration
Operations Research Society of America
Society for Advancement of Management
Pi Sigma Alpha

NAMES AND ADDRESSES OF REFERENCES

<table>
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<tr>
<th>NAME</th>
<th>TITLE</th>
<th>ADDRESS</th>
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<tbody>
<tr>
<td>Arendale, John L.</td>
<td>Deputy Regional EPA Admin.</td>
<td>(816) 374-5827</td>
</tr>
<tr>
<td>Lingle, Johnna</td>
<td>Chairman County Bd. of Commissioners</td>
<td>(913) 782-5000</td>
</tr>
<tr>
<td>Smith, Martha</td>
<td>Professor, Avila College</td>
<td>(816) 942-8450.</td>
</tr>
<tr>
<td>Davis, Ray</td>
<td>Director, MPA Univ. Kansas</td>
<td>(913) 842-3525.</td>
</tr>
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Please enter below a chronological listing of your activities, whether employment, schooling, or military service, since graduation from high school. Make certain that there are no periods of time unaccounted for.

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<tr>
<th>DATES</th>
<th>TYPE OF ACTIVITY</th>
<th>LOCATION</th>
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<tr>
<td>1968-1971</td>
<td>Full-time college student</td>
<td>Kabul, Afghanistan</td>
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<tr>
<td>1971-1972</td>
<td>Military Serv. (Honorable Discharge)</td>
<td>AFGH</td>
</tr>
<tr>
<td>June 1972-Aug. 1972</td>
<td>Graduate student</td>
<td>St. Louis Univ.</td>
</tr>
<tr>
<td>Aug. 1972-May 1973</td>
<td>Full-time graduate student</td>
<td>Univ. Kansas</td>
</tr>
<tr>
<td>Aug. 1982-present</td>
<td>Associate Professor (PA)</td>
<td>Avila College</td>
</tr>
<tr>
<td>Summer 1979 &amp; 1980</td>
<td>Adjunct Asst. Prof. (PA)</td>
<td>Univ. Kansas</td>
</tr>
<tr>
<td>Summer 1979 &amp; 1980</td>
<td>Adjunct Asst. Prof. (BU/PA)</td>
<td>UMKC</td>
</tr>
<tr>
<td>Part-time consultation with local gov'ts</td>
<td>1978-present</td>
<td></td>
</tr>
<tr>
<td>1980 - Present Principal Consultant, APC, K.C., Mo.</td>
<td></td>
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(Please see vita for details)

3/15/1983

Signature: [Handwritten Signature]